



Position Title: Project and Research Director

About David Gardiner and Associates (DGA)

David Gardiner and Associates (DGA) is a Washington, D.C. area-based strategic advisory firm focused on climate change, clean energy, and sustainability. We promote a wide range of clean energy solutions, including renewable electricity, transmission, electric cars and trucks, renewable thermal energy, clean fuels, and more. Our clients are an exciting mix of non-profit organizations, corporations, trade associations, and governments. We help our clients with strategic planning, research and analysis, and improved communications through our partnership building and advocacy.

DGA helped create and manage three cutting edge clean energy advocacy organizations – [Americans for a Clean Energy Grid](#), the [Combined Heat and Power Alliance](#), and the [Renewable Thermal Collaborative](#). Our team integrates decades of practical experience across business sectors with diverse subject expertise and produces highly tailored and high-quality products to meet the specific needs of each client. If you want to be a part of a rapidly growing organization, which is driving climate change and clean energy solutions with a diverse mix of clients and partners and co-workers, you should come work at DGA!

The Renewable Thermal Collaborative

The majority of the Project and Research Director's time will be dedicated to working with one of DGA's major clients, the Renewable Thermal Collaborative. The Renewable Thermal Collaborative (RTC) is the global coalition for companies, institutions, and governments committed to scaling up renewable heating and cooling at their facilities, dramatically cutting carbon emissions. RTC members recognize the growing demand and necessity for renewable heating and cooling and the urgent need to meet this demand in a manner that delivers sustainable, cost-competitive options at scale.

As a coalition, the RTC offers value to members by providing "power in numbers." The RTC is the only place to focus on renewable heating and cooling and where large thermal energy users come together collaboratively to understand the problems in the market, learn from each other, and overcome these barriers to renewable heating and cooling.

The RTC was founded in 2017 and is facilitated by the [Center for Climate and Energy Solutions](#), [David Gardiner and Associates](#), and [World Wildlife Fund](#). RTC's goal is to create a community of over 100 corporate buyers, establish policy support, and put us on the path to reduce industrial sector thermal emissions 30% by 2030 and full sector decarbonization by 2050.



Project and Research Director Position

David Gardiner and Associates is looking for a talented Project and Research Director to join their small, close-knit, and nimble team. For two-thirds of their time, the Project and Research Director will work closely with the DGA's Senior Vice President, who serves as the RTC's Executive Director, to accelerate the RTC's work across renewable thermal technologies, market development, and policy. The other third of the Project and Research Director's time will be dedicated to projects with other DGA clients.

Currently, the RTC is working on a broad suite of projects that includes: assessments and market acceleration plans for renewable natural gas, solar thermal, electrification, green hydrogen, thermal storage, and biomass; federal policies to support renewable thermal deployment; greenhouse gas accounting and claims; peer-to-peer collaboration forums and projects; regular webinars, reports, and stakeholder communications.

The Project and Research Director will be part of the team working to expand large industrial energy users' and technology/service providers' participation in the RTC, and to develop and execute technology- and markets-related work products. Specific activities may include directing projects on renewable thermal technologies, policies, or market mechanisms; developing and executing communications strategies to increase the visibility of the RTC and its initiatives; researching and writing reports, articles, and blogs; supporting working groups focused on renewable thermal technologies or other solution pathways (finance, etc.); maintaining regular communications with active RTC members and sponsors.

This position is currently remote, but we plan to return to our Arlington, VA offices on a two days/week basis beginning in Spring 2022.

Qualifications include:

- Passionate about improving our climate, sustainability, and increasing the use of renewable energy.
- 5-8 years of project management/research/advocacy experience on climate change, renewable energy, industrial decarbonization, and/or sustainability issues and projects.
- Experience growing coalitions, engaging partners, and facilitating coalition projects.
- An understanding of climate and renewable energy policy and industry, and nonprofit players involved in these issues.
- Experience working with industrial energy users is a plus.
- Experience and understanding of change management.
- Excellent writing skills.



- Excellent project management and budgeting skills, including strong organizational skills.
- Experience working with funders and strategic planning for fundraising is a plus.
- Self-motivated and comfortable working independently.
- Organized and detail oriented, with strong experience managing complex project workflows and timelines and consistently meeting deadlines.
- A self-starter, organized, with strong interpersonal skills.
- Strong communicator with experience in synthesizing and summarizing complex information.

Compensation is \$90,000 - \$110,000, depending on experience. Employee benefits include healthcare plan, Flexible Spending Account, 401(k), monthly home office and commuting allowance, paid vacation time, 11 paid holidays, and the office closes between December 26 and December 31.

The DGA selection decisions are based on applicant's qualification, merit, and DGA and the RTC's current projects. DGA is committed to building a team that represents a variety of backgrounds, perspectives, and skills. As an equal opportunity employer committed to taking action for racial justice, DGA values workplace diversity and inclusion. The more inclusive we are, the better and more successful our work will be.

To apply: send a resume and cover letter to Sherry Ettleson at Ettleson & Associates, settleson@gmail.com, subject line: DGA – Project and Research Director.